



Who We Are

Skill Meter

Why Skillmine ... ?

**Our Services** 

**Our Customers** 

**Our Capabilities** 

**OUR COMPANY** 

## Who We Are

### Start

Founded in 2011

Delivering cutting edge
Solutions & IT Services
to deliver **Digital Transformation** 

Consulting Approach & Solution Focus to improve overall IT with cost effective "Fit for Purpose" Technology





## Growth

Strong Presence in India & Middle East

**500+** Technically Proficient Workforce

200 % Year on Year Growth

Tech Partnership with Leading Technology OEM's

## **Mantras**

**Customer First** 

Predictable & Quality
Delivery Every Time
since First Time

Pure Technologist Approach

Care about Customer's Investments

Simple & Innovative Solutions

## **Expertise**

Niche Capability through customized Service
Offering models

Deep Consulting Expertise

Managed IT services including NOC & SOC

**Technology Ninja's** 

Deep Expertise in Softwares like AI / ML / ERP





# **Skill Meter**



Information Security

Excellent



IT Infrastructure

Excellent



IT Application Support

Good



Capability Augmentation

Excellent



# Why Skillmine .. ?

1

Global consulting and delivery methodology with local expertise

2

A disciplined, structured engagement approach for our consulting and professional services 3

Relationship with over 15 major OEM's with 200 % growth in last three years 4

Full lifecycle for software services and solutions with industry leading technical credentials across trade verticals like Banking, Retail, Manufacturing & eCommerce etc

5

Data centre solutions and services encompassing cloud infrastructure service, server, storage, virtualisation and facilities 6

Vast years
experience in
designing,
implementing and
supporting
Information Security
solutions & services

7

Expert & Niche consultants and Automation specialists



## **Our Services**

#### Our services are as below:

- Digital & Technology Transformation
- Information Security & IT Security
- Data Centre Solutions & Services
- Managed IT Services
- Web Application, eCommerce & Portals, ERP

Services neering

Cloud Centre

- We offer virtualization services for enterprises to migrate into various options of Public, Private & Hybrid Cloud infrastructure.
- We endeavour to speed up our customers cloud journey and achieve desired productivity advantages.



- Our consulting services provide analysis & advis
  IT Strategy, Executing deep IT Assessments,
  Enterprise Architecture and Governance &
  Compliance (ISO, PCI, SAMA CSF)
- Our Automation services provide Business
   Process & IT Automation to improve
   efficiency, accuracy & reduce costs.

Consulting ton



- We deliver Niche Technology Talent on Contract with fast turn around time
- We have years of experience in building capability at a very good value through our structured staff augmentation programme



## **Our Customers**















































































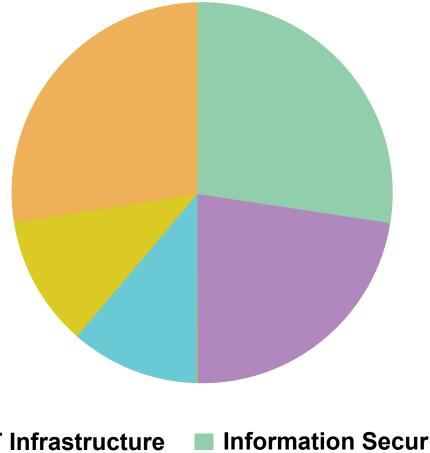


# **Our Presence & Strengths**





Washington
 Singapore
 Raipur





- **App Development, Management & ERP**
- Consulting **Automation**



Value Proposition

**Managed Services** 

**Our Services** 

# **Value Proposition**

Helping & Improving clients' Business processes & Delivery efficiency

Closing the gap of Skill & Compliance

Adding the value in terms of Knowledgebase, Tools & Expertise



Focus on continuous Improvements, Productivity & Cost efficiency

Automation.
Easy adaptation to cutting edge technologies

Transparent & Adaptive Governance Model



# IT Infrastructure Engineering

## **Enterprise Computing**

## **Enterprise Network**

## **Core Services**

## **End User Computing**

#### **Storage Services**

- Server Disk Storage
- Mainframe Disk Storage
- Media Services
- Data Backup

#### **Data Centre Services**

- Capacity Planning
- Refresh & Augment

#### **Platform Services**

- UNIX/Linux Support
- Windows Support
- Utility Computing

#### **Messaging Services**

- Messaging Security
- Messaging Platform Support

#### **Managed Networks**

- Managed Router
- Managed Switch
- Network Security
- Carrier Networks
- Net Ops / Advanced Monitoring

#### **Mobility & Wireless**

- Wireless LAN
- Remote Access Connection

#### **Converged Network**

Unified Communications

#### **Data Centre Networking**

- Internet Services & Utility
- MPLS Infrastructure

#### **Business Service Management**

- Service Management
- Process Automation

#### **Event Management**

- ITIL Ticketing System
- · Monitoring related to Infra, Apps. Mw etc.
- Batch Enablement
- Event Consolidator

#### **Business Intelligence**

- IT Asset Management
- ISIS Portal
- Service Level Tracking

#### **Client Care Centre (C3)**

- Data Centre Operations
- Network Operations

#### **Transition Management**

#### **Desktop Management**

- Virtual Desktop
- Image Management
- Application Packaging
- Patch Management

#### Service Desk

- Service Desk
- Remote Resolution
- Self-Service Portal



# **Information Security Services**



# Governance Risk & Compliance

- ISO / PCI / SAMA CSF / GDPR Consulting & Implementation
- IT Security Governance & Reporting
- IT Risk Management. Mitigation & Controls
- Compliance Management & Audit Readiness
- Third Party Risk Assessment
- User Training & Awareness
- Enterprise Security Architecture Design
- Business Continuity & Disaster Recovery planning
- Enhancing and continuous improvement of the Enterprise Security

- Datacentre Security
- Network Security
- Server Security



### **IT Security**

- Web & Email Security
- Database Security
- End Point Protection and Next Generation Antivirus
- Web Application Security
- Vulnerability Assessment
- Penetration & Application Security Testing
- Malware analysis
- Review & refine of firewall rules

- Data Protection Framework
- Privacy Framework
- Data Classification & Data Flow Assessment
- Data Leakage Risk
   Assessment, Data Leakage
   Protection (DLP)



#### **Data Protection**

- Data Privacy Assessment
- DLP Incident Analytics
- Data Protection and Audit

- Software Composition Analysis
- Security Posture Assessment
- Open Source Compliance
   Audit
- Web Threat Detection
- APT Risk Mitigation Strategy
- Advanced Security Testing Services
- · Incident Response

- SOC Consulting
- Security Analytics Planning
- Security Dashboard Design
- Log Correlation & Analysis
- Alert Tuning and Optimization
- SIEM Health Check
- · Audits and Assessments
- Alarm Monitoring, SOC Operations
- Reporting and Continuous Improvements

- Identity Governance & Administration
- Access Management for Web & Mobile
- Directory Services
- Privileged Access Management
- Mobile Security
- Enterprise Single Sign-On
- IAM Architecture Design
- Cloud Single Sign-On
- Technology and Product Selection



Threat Management

- Threat Intelligence & Hunting
- Phising / Spoofing Services



Security Operations



Identity & Access Management

## **IT Automation**



# Why Automation?

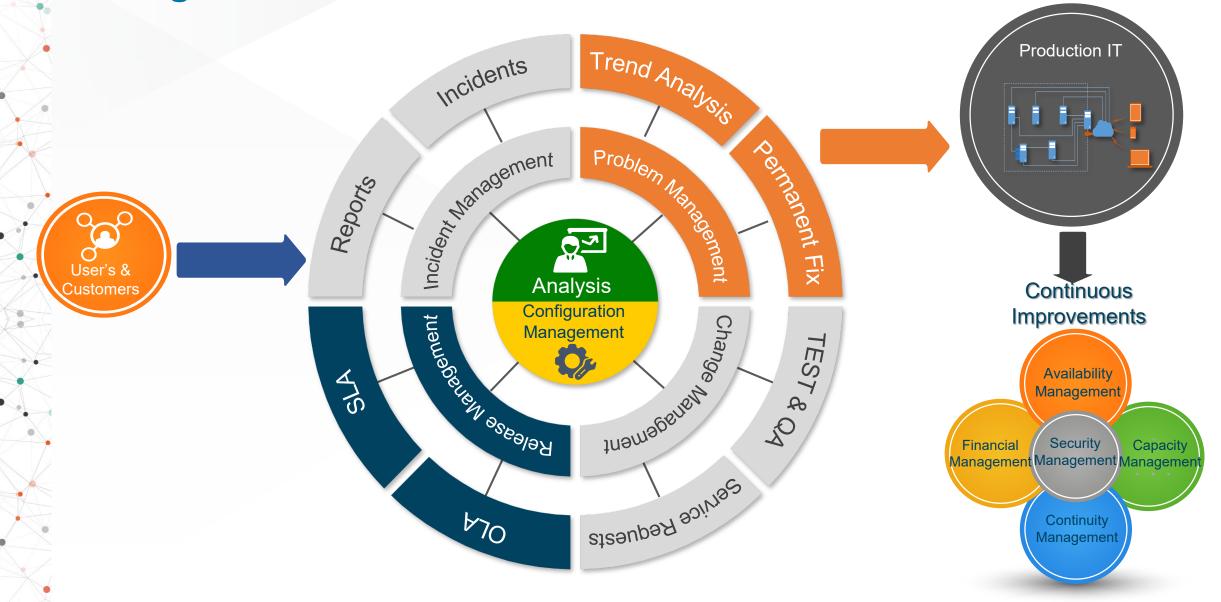
- ➤ Minimize costs & eliminate manual errors
- ➤ Saves time while attaining higher Quality & Consistency
- ➤ Easy connect to on-premises & Cloud Technologies
- > Streamlines Communication & Enforce Accountability
- > Establish simple, linear approval hierarchy
- ➤ Clear metrics for Tracking & Controlling

# **Benefits**





# **Managed IT Services**





# **Application Development & Mobile Apps**

We deliver custom applications and solutions development to provide support across various technologies - Java, .NET, PHP, SharePoint. Our expertise team on android & iOS application with unique High Touch Methodology ensures high quality all over.



#### **WEB DEVELOPMENT**

We evolve and integrate customized software products & services for diverse industry verticals including new & existing solutions, supplier & partner integration, smart online systems, e-commerce etc.

We work across diversified technologies like .NET, J2EE, Python, Angular, Node, PHP etc. We work on your concepts and requirements with our technology evolving world class product.

#### MOBILE APP DEVELOPMENT

#### **ANDROID APPS**

We plan, design, construct, test and deliver applications and integrate them as per business seamlessly. We aim at making highest quality applications that can put you and your enterprise roads ahead of the competition.

#### **iOS APPS**

Our powerful skills and know-how in Objective C, iPhone/iPad SDK donates us the advantage of evolving and building robust applications in a most effective manner.





# **IT Consulting**

#### **Strategic Understanding**



- Understand current Business Overview & Strategy
- Understand the current state of IT & Information Security
- Meet Key Business Stakeholders to get feedback and understand pain areas if any
- Understand key in-flight initiatives / projects

#### **Data Collection**



- Collect Data around IT and Information Security
- ➤ IT Landscape, Servers, Applications, Network Devices, Software Currency etc
- VAPT Reports, Audit Reports, Ticket and Outage Reports
- > IT People Skills and Matrix
- > IT Capex & Opex costs, Telecom spend etc
- Key Vendor and Partners

#### **Deep Dive**



- Visit Data Centre & Operations Work area & meet IT Teams
- Look at key systems, logs, sample firewall logs, rules & reports
- Understand Access provisioning, Joiners & Leavers etc
- Understand execution of operational controls and processes being followed
- Observe Exception Handling

#### **Analysis**



- Co-relate the Business Feedback / Operational Metrics/ Current methods being followed
- Analyse Availability, Cost, Productivity, Efficiencies, Performance, Sustainability, Complexity etc
- > Explore Options on alternatives if needed
- Observe ability to adapt change and at what pace

#### Report



- Colour Coding of the current state of building blocks of IT Infrastructure & Information security
- Clear documentation of issues with evidence
- Pointed recommendations to alleviate or improve
- Relevant Time / Cost / Complexity and Approach to bring the Change
- Clear articulation of Cost benefits

### **Ongoing Advisory & Execution**



- Handholding and Advising on making decisions as needed
- Ongoing remote consulting for any key projects as needed
- As per demand, execution and implementation of improvement projects



# **IT Staffing Services**





# Contingent Staff Augmentation

Provide Technology Resource on Contract for Fixed Duration at Fixed Cost

#### Contingent Staff Augmentation to Permanent Hire

- Provide Technology Resource on Contract for Fixed Duration
- Convert Resources to Customer
   FTE after 12-24 months
   for Fixed Conversion Fee













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